

House \_\_\_\_\_ Amendment NO. \_\_\_\_\_

Offered By \_\_\_\_\_

1 AMEND House Committee Substitute for Senate Bill No. 23, Pages 77-87, Sections 348.273 and  
2 348.274, by deleting all of said sections from the bill and inserting in lieu thereof, the following:

3  
4 "348.273. 1. This section and section 348.274 shall be known and may be cited as the  
5 "Missouri Angel Investment Incentive Act".

6 2. As used in this section and section 348.274, the following terms mean:

7 (1) "Cash investment", money or money equivalent contribution;

8 (2) "Department", the department of economic development;

9 (3) "Investor":

10 (a) A natural person who is an accredited investor as defined in 17 CFR 230.501(a)(5) or 17  
11 CFR 230.501(a)(6), as in effect on August 28, 2013;

12 (b) A permitted entity investor who is an accredited investor as defined in 17 CFR  
13 230.501(a)(8), as in effect on August 28, 2013; or

14 (c) A natural person or permitted entity investor making an investment that is permitted  
15 under the Jumpstart Our Business Startups Act, Pub. L. No. 112-106, Sections 301-305, 126 Stat.  
16 315-323, as in effect on August 28, 2013.

17  
18 A person who serves as an executive, officer, or employee of the business in which an otherwise  
19 qualified cash investment is made is not an investor and such person shall not qualify for the issuance  
20 of tax credits for such investment;

21 (4) "MTC", the Missouri technology corporation, established under section 348.250;

22 (5) "Owner", any natural person who is, directly or indirectly, a partner, stockholder, or  
23 member in a permitted entity investor;

24 (6) "Permitted entity investor", any charitable organization which is exempt from federal  
25 income tax and whose Missouri unrelated business taxable income, if any, would be subject to the  
26 state income tax imposed under chapter 143, general partnership, limited partnership, small  
27 corporation described in section 143.471, revocable living trust, or limited liability company that has  
28 elected to be taxed as a partnership under the United States internal revenue code, and that was  
29 established and is operated for the purpose of making investments in other entities;

30 (7) "Qualified knowledge-based company", a company based on the use of ideas and  
31 information to provide innovative technologies, products, and services;

32 (8) "Qualified Missouri business", the Missouri businesses that are approved and certified as  
33 qualified knowledge-based companies by the MTC that meet at least one of the following criteria:

34 (a) Any business owned by an individual;

35 (b) Any partnership, association, or corporation domiciled in Missouri; or

36 (c) Any corporation, even if a wholly owned subsidiary of a foreign corporation, that does  
37 business primarily in Missouri or does substantially all of such business's production in Missouri;

Action Taken \_\_\_\_\_ Date \_\_\_\_\_

1       (9) "Qualified securities", a cash investment through any one or more forms of financial  
 2 assistance as provided in this subdivision and that have been approved in form and substance by the  
 3 department. Forms of such financial assistance include:

4       (a) Any form of equity, such as:

5       a. A general or limited partnership interest;

6       b. Common stock;

7       c. Preferred stock, with or without voting rights, without regard to seniority position, and  
 8 whether or not convertible into common stock; or

9       d. Any form of subordinate or convertible debt, or both, with warrants or other means of  
 10 equity conversion attached; or

11       (b) A debt instrument, such as a note or debenture that is secured or unsecured, subordinated  
 12 to the general creditors of the debtor and requires no payments of principal, other than principal  
 13 payments required to be made out of any future profits of the debtor, for at least a seven-year period  
 14 after commencement of such debt instrument's term;

15       (10) "Tax credit", a credit against the tax otherwise due under chapter 143, excluding  
 16 withholding tax imposed by sections 143.191 to 143.265.

17       3. The Missouri angel investment incentive act shall be administered by the MTC and the  
 18 department, with the primary goal of encouraging individuals to provide seed-capital financing for  
 19 emerging Missouri businesses engaged in the development, implementation, and commercialization  
 20 of innovative technologies, products, and services. The MTC shall review applications from  
 21 businesses requesting designation as a qualified Missouri business and allocate the amount of  
 22 available tax credits among the qualified Missouri businesses. The department shall establish its  
 23 own rules of procedure, including the form and substance of applications to be used by the MTC and  
 24 the criteria to be considered by the MTC when evaluating a qualified Missouri business, such  
 25 applications and criteria to be not less than the minimum requirements set forth in subsection 5 of  
 26 this section. The department shall issue tax credits to qualified investors that make cash investments  
 27 in qualified Missouri businesses that have been allocated available tax credits by the MTC.

28       4. (1) A tax credit shall be allowed for an investor's cash investment in the qualified  
 29 securities of a qualified Missouri business. The credit shall be in a total amount equal to fifty percent  
 30 of such investor's cash investment in any qualified Missouri business, subject to the limitations set  
 31 forth in this subsection. This tax credit may be used in its entirety in the taxable year in which the  
 32 cash investment is made except that no tax credit shall be allowed in a year prior to the year  
 33 beginning January 1, 2014. If the amount by which that portion of the credit allowed by this section  
 34 exceeds the investor's liability in any one taxable year, the remaining portion of the credit may be  
 35 carried forward five years or until the total amount of the credit is used, whichever occurs first. If  
 36 the investor is a permitted entity investor, the credit provided by this section shall be claimed by the  
 37 owners of the permitted entity investor in proportion to their equity investment in the permitted  
 38 entity investor.

39       (2) A cash investment in a qualified security shall be deemed to have been made on the date  
 40 of acquisition of the qualified security, as such date is determined in accordance with the provisions  
 41 of the Internal Revenue Code of 1986, as amended.

42       (3) The department shall not allow tax credits of more than fifty thousand dollars for a single  
 43 qualified Missouri business or a total of two hundred fifty thousand dollars in tax credits for a single  
 44 year per investor who is a natural person or owner of a permitted entity investor. No tax credits  
 45 authorized by this section and section 348.274 shall be allowed for any cash investments in qualified  
 46 securities for any year beginning after December 31, 2019. The total amount of tax credits allocated  
 47 under this section shall not exceed six million dollars per year.

48       (4) At the beginning of each calendar year, the department shall equally designate the tax

1 credits available during that year for investments made in companies within each congressional  
 2 district of the state. At the beginning of each calendar quarter, the department shall allocate to each  
 3 congressional district one-fourth of the total tax credits designated to such district for the calendar  
 4 year such that the MTC can allocate tax credits among the qualified Missouri businesses within such  
 5 district. The department shall then issue tax credits to qualified investors for cash investments in  
 6 such qualified Missouri businesses during that calendar quarter.

7 (5) At the end of each calendar quarter, the MTC shall report to the department any  
 8 unallocated tax credits for the preceding quarter for each congressional district. Such report shall  
 9 meet the requirements set forth in section 348.274. The department shall aggregate all such tax  
 10 credits and reallocate them equally among the congressional districts as soon as possible during the  
 11 next consecutive calendar quarter. Each congressional district shall receive such reallocation in  
 12 addition to the new allocation of designated tax credits for such quarter.

13 (6) During the fourth calendar quarter, a congressional district in need of additional tax  
 14 credits for transactions closing in the fourth calendar quarter may receive unallocated tax credits to  
 15 the extent such credits are available. When the MTC transfers unallocated tax credits to another  
 16 congressional district under this subdivision, the MTC shall provide to the department a written  
 17 confirmation authorizing such transfer and the MTC shall include a copy of such written  
 18 confirmation in its reports provided under section 348.274.

19 5. (1) Before an investor may be entitled to receive tax credits under this section and section  
 20 348.274, such investor shall have made a cash investment in a qualified security of a qualified  
 21 Missouri business. The business shall have been approved by the MTC as a qualified Missouri  
 22 business before the date on which the cash investment was made. To be designated as a qualified  
 23 Missouri business, a business shall make application to the MTC in accordance with the provisions  
 24 of this section.

25 (2) The application by a business to the MTC shall be in the form and substance as required  
 26 by the department, but shall include at least the following:

27 (a) The name of the business and certified copies of the organizational documents of the  
 28 business;

29 (b) A business plan, including a description of the business and the management, product,  
 30 market, and financial plan of the business;

31 (c) A statement of the potential economic impact of the enterprise, including the number,  
 32 location, and types of jobs expected to be created;

33 (d) A description of the qualified securities to be issued, the consideration to be paid for the  
 34 qualified securities, and the amount of any tax credits requested;

35 (e) A statement of the amount, timing, and projected use of the proceeds to be raised from  
 36 the proposed sale of qualified securities; and

37 (f) Such other information as the MTC or the department may reasonably request.

38 (3) The designation of a business as a qualified Missouri business shall be made by the  
 39 MTC, and such designation shall be renewed annually. A business shall be so designated if the MTC  
 40 determines, based upon the application submitted by the business and any additional investigation  
 41 the MTC shall make, that such business meets the criteria established by the department. Such  
 42 criteria shall include at least the following:

43 (a) The business shall not have had annual gross revenues of more than five million dollars  
 44 in the most recent tax year of the business;

45 (b) Businesses that are not bioscience businesses shall have been in operation for less than  
 46 five years, and bioscience businesses shall have been in operation for less than ten years;

47 (c) The ability of investors in the business to receive tax credits for cash investments in  
 48 qualified securities of the business is beneficial, because funding otherwise available for the business

1 is not available on commercially reasonable terms;

2 (d) The business shall not have ownership interests including, but not limited to, common or  
 3 preferred shares of stock, that can be traded via a public stock exchange before the date that a  
 4 qualifying investment is made;

5 (e) The business shall not be engaged primarily in any one or more of the following  
 6 enterprises:

7 a. The business of banking, savings and loan or lending institutions, credit or finance, or  
 8 financial brokerage or investments;

9 b. The provision of professional services, such as legal, accounting, or engineering services;

10 c. Governmental, charitable, religious, or trade organizations;

11 d. The ownership, development brokerage, sales, or leasing of real estate;

12 e. Insurance;

13 f. Construction or construction management or contracting;

14 g. Business consulting or brokerage;

15 h. Any business engaged primarily as a passive business, having irregular or noncontinuous  
 16 operations, or deriving substantially all of the income of the business from passive investments that  
 17 generate interest, dividends, royalties, or capital gains, or any business arrangements the effect of  
 18 which is to immunize an investor from risk of loss;

19 i. Any activity that is in violation of the law;

20 j. Any business raising money primarily to purchase real estate, land, or fixtures; and

21 k. Any gambling related business;

22 (f) The business has a reasonable chance of success;

23 (g) The business has the reasonable potential to create measurable employment within the  
 24 region, this state, or both;

25 (h) The business has an innovative and proprietary technology, product, or service;

26 (i) The existing owners of the business and other founders have made or are committed to  
 27 make a substantial financial and time commitment to the business;

28 (j) The securities to be issued and purchased are qualified securities;

29 (k) The business has the reasonable potential to address the needs and opportunities specific  
 30 to the region or this state, or both;

31 (l) The business has made binding commitments to the MTC for adequate reporting of  
 32 financial data, including a requirement for an annual report, or, if required by the MTC, an annual  
 33 audit of the financial and operational records of the business, the right of access to the financial  
 34 records of the business, and the right of the MTC to record and publish normal and customary data  
 35 and information related to the issuance of tax credits that are not otherwise determined to be trade or  
 36 business secrets; and

37 (m) The business shall satisfy all other requirements of this section and section 348.274.

38 (4) Notwithstanding the requirements of subdivision (3) of this subsection, a business may  
 39 be considered as a qualified Missouri business under the provisions of this section and section  
 40 348.274 if such business falls within a standard industrial classification code established by the  
 41 department.

42 (5) A qualified Missouri business shall have the burden of proof to demonstrate to the MTC  
 43 the qualifications of the business under this section.

44 (6) Any rule or portion of a rule, as that term is defined in section 536.010 that is created  
 45 under the authority delegated in this section and section 348.274 shall become effective only if it  
 46 complies with and is subject to all of the provisions of chapter 536, and, if applicable, section  
 47 536.028. This section and chapter 536 are nonseverable and if any of the powers vested with the  
 48 general assembly pursuant to chapter 536, to review, to delay the effective date, or to disapprove and

1 annul a rule are subsequently held unconstitutional, then the grant of rulemaking authority and any  
2 rule proposed or adopted after August 28, 2013, shall be invalid and void.

3 348.274. 1. (1) The MTC is authorized to allocate tax credits to qualified Missouri  
4 businesses. The department is authorized to issue tax credits to qualified investors in such qualified  
5 Missouri businesses. Such tax credits shall be allocated to those qualified Missouri businesses  
6 which, as determined by the MTC, are most likely to provide the greatest economic benefit to the  
7 region, the state, or both. The MTC may allocate, and the department may issue, whole or partial tax  
8 credits based on the MTC's assessment of the qualified Missouri businesses. The MTC may consider  
9 numerous factors in such assessment, including but not limited to, the quality and experience of the  
10 management team, the size of the estimated market opportunity, the risk from current or future  
11 competition, the ability to defend intellectual property, the quality and utility of the business model,  
12 and the quality and reasonableness of financial projections for the business.

13 (2) Each qualified Missouri business for which the MTC has allocated tax credits such that  
14 the department can issue tax credits to the qualified investors of such qualified Missouri business  
15 shall submit to the MTC a report before such tax credits are issued. The MTC shall provide copies  
16 of this report to the department. Such report shall include the following:

17 (a) The name, address, and taxpayer identification number of each investor who has made  
18 cash investment in the qualified securities of the qualified Missouri business;

19 (b) Proof of such investment, including copies of the securities purchase agreements and  
20 cancelled checks or wire transfer receipts; and

21 (c) Any additional information as the MTC may reasonably require under this section and  
22 section 348.273.

23 2. (1) The state of Missouri shall not be held liable for any damages to any investor that  
24 makes an investment in any qualified security of a qualified Missouri business, any business that  
25 applies to be designated as a qualified Missouri business and is turned down, or any investor that  
26 makes an investment in a business that applies to be designated as a qualified Missouri business and  
27 is turned down.

28 (2) Each qualified Missouri business shall have the obligation to notify the MTC and the  
29 department in a timely manner of any changes in the qualifications of the business or in the  
30 eligibility of investors to claim a tax credit for cash investment in a qualified security.

31 (3) The department shall provide the information specified in subdivision (3) of subsection 4  
32 of this section to the department of revenue on an annual basis. The department shall conduct an  
33 annual review of the activities undertaken under this section and section 348.273 to ensure that tax  
34 credits issued under this section and section 348.273 are issued in compliance with the provisions of  
35 this section and section 348.273 or rules and regulations promulgated by the MTC or the department  
36 with respect to this section and section 348.273.

37 (4) If the department determines that a business is not in substantial compliance with the  
38 requirements of this section and section 348.273 to maintain its designation, the department, by  
39 written notice, shall inform the business that such business will lose its designation as a qualified  
40 Missouri business one hundred twenty days from the date of mailing of the notice unless such  
41 business corrects the deficiencies and is once again in compliance with the requirements for  
42 designation.

43 (5) At the end of the one hundred twenty-day period, if the qualified Missouri business is  
44 still not in substantial compliance, the department shall send a notice of loss of designation to the  
45 business, the MTC, the director of the department of revenue and to all known investors in the  
46 business.

47 (6) A business shall lose its designation as a qualified Missouri business under this section  
48 and section 348.273 by moving its operations outside Missouri within ten years after receiving

1 financial assistance under this section and section 348.273.

2 (7) In the event that a business loses its designation as a qualified Missouri business, such  
 3 business shall be precluded from being issued any additional tax credits with respect to the business,  
 4 shall be precluded from being approved as a qualified Missouri business and shall repay any  
 5 financial assistance to the MTC, in an amount to be determined by the MTC. Each qualified  
 6 Missouri business that loses its designation as a qualified Missouri business shall enter into a  
 7 repayment agreement with the MTC specifying the terms of such repayment obligation.

8 (8) Investors in a qualified Missouri business shall be entitled to keep all of the tax credits  
 9 properly issued to such investors under this section and section 348.273.

10 (9) The portions of documents and other materials submitted the MTC or the department that  
 11 contain trade secrets shall be kept confidential and shall be maintained in a secured environment by  
 12 the MTC and the department, as applicable. For the purposes of this section and section 348.273,  
 13 "trade secrets" means any customer lists, formula, compound, production data, or compilation of  
 14 information that will allow individuals within a commercial concern using such information the  
 15 means to fabricate, produce, or compound an article of trade or perform any service having  
 16 commercial value, which gives the user an opportunity to obtain a business advantage over  
 17 competitors who do not know or use such service.

18 (10) The MTC and the department may prepare and adopt procedures concerning the  
 19 performance of the duties placed upon each respective entity by this section and section 348.273.

20 3. Any qualified investor who makes a cash investment in a qualified security of a qualified  
 21 Missouri business may transfer the tax credits such qualified investor may receive under subsection 4  
 22 of section 348.273 to any natural person. Such transferee may claim the tax credit against the  
 23 transferee's Missouri income tax liability as provided in subdivision (1) of subsection 4 of section  
 24 348.273, subject to all restrictions and limitations set forth in this section and section 348.273. Only  
 25 the full credit for any one investment shall be transferred and this interest shall only be transferred  
 26 one time. Documentation of any tax credit transfer under this section shall be provided by the  
 27 qualified investor in the manner required by the department.

28 4. (1) Each qualified Missouri business for which tax credits have been issued under this  
 29 section and section 348.273 shall report to the MTC on an annual basis, on or before February first.  
 30 The MTC shall provide copies of the reports to the department. Such reports shall include the  
 31 following:

32 (a) The name, address, and taxpayer identification number of each investor who has made  
 33 cash investment in the qualified securities of the qualified Missouri business and has received tax  
 34 credits for this investment during the preceding year;

35 (b) The amounts of these cash investments by each investor and a description of the qualified  
 36 securities issued in consideration of such cash investments; and

37 (c) Any additional information as the MTC or the department may reasonably require under  
 38 this section and section 348.273.

39 (2) The MTC shall report quarterly to the department on the allocation of the tax credits for  
 40 each congressional district in the preceding calendar quarter. Such reports shall include:

41 (a) The amount of applications the MTC received for business in each congressional district;

42 (b) The number and ratio of successful applications to unsuccessful applications;

43 (c) The amount of tax credits allocated but not issued in each congressional district in the  
 44 previous quarter, including what percentage was allocated to individuals and what percentage was  
 45 allocated to investment firms;

46 (d) The amount of unallocated tax credits in each congressional district; and

47 (e) Such other information as reasonably agreed upon by the MTC and the department.

48 (3) The department shall also report annually to the governor, the president pro tempore of

1 the senate, and the speaker of the house of representatives, on or before April first, on the allocation  
2 and issuance of the tax credits. Such reports shall include:

3 (a) The amount of tax credits issued in the previous fiscal year, including what percentage  
4 was issued to individuals and what percentage was issued to investment firms;

5 (b) The types of businesses that benefitted from the tax credits;

6 (c) The amount of allocated but unissued tax credits and the information about the unissued  
7 tax credits set forth in subdivision (2) of this subsection;

8 (d) Any aggregate job creation or capital investment in each congressional district that  
9 resulted from the use of the tax credits for a period of five years beginning from the date on which  
10 the tax credits were awarded;

11 (e) The manner in which the purpose of this section and section 348.273 has been carried out  
12 with regard to the region;

13 (f) The total cash investments made for the purchase of qualified securities of qualified  
14 Missouri businesses within each congressional district during the preceding year and cumulatively  
15 since the effective date of this section and section 348.273;

16 (g) An estimate of jobs created and jobs preserved by cash investments made in qualified  
17 Missouri businesses within each congressional district;

18 (h) An estimate of the multiplier effect on the economy of the region of the cash investments  
19 made under this section and section 348.273;

20 (i) Information regarding what businesses derived benefit from the tax credits remained in  
21 the applicable congressional district, what businesses ceased business, what businesses were  
22 purchased, and what businesses may have moved out of the congressional district or state and why.

23 (4) Any violation of the reporting requirements of this subsection by a qualified Missouri  
24 business may be grounds for the loss of designation of such qualified Missouri business, and such  
25 business that loses its designation as a qualified Missouri business shall be subject to the restrictions  
26 upon loss of designation set forth in subsection 2 of this section."; and

27  
28 Further amend said bill by amending the title, enacting clause, and intersectional references  
29 accordingly.